## The Reverse Mortgage Analyst

Mr and Mrs Banker: Phone 570-222-2222
NMLS ID (Individual: 467626) (Company: 381076)

| Loan Terms | HECM L200A | HECM L250A | HECM L200 | HECM F450 |
| :---: | :---: | :---: | :---: | :---: |
|  | ANNUAL | ANNUAL | LIBOR | FIXED |
| Adjusting Period | Annual | Annual | Monthly |  |
| Interest Rate Index | 1.802\% | 1.802\% | 0.983\% | -- |
| Plus Lender's Margin | 2.000\% | 2.500\% | 2.000\% | -- |
| Initial Loan Interest Rate | 3.802\% | 4.302\% | 2.983\% | 4.500\% |
| Plus Mortgage Insurance | 1.25\% | 1.25\% | 1.25\% | 1.25\% |
| Initial Total Loan Rate | 5.052\% | 5.552\% | 4.233\% | 5.750\% |
| Initial Creditine Growth Rate | 5.171\% | 5.695\% | 4.316\% | -- |
| Lifetime Cap on Interest Rate | 8.802\% | 9.302\% | 12.983\% | 4.500\% |
| HECM Expected Rate | 4.370\% | 4.870\% | 4.370\% | 4.50\% |
| Monthly Service Fee | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Appraised Value of the home | \$170,000 | \$170,000 | \$170,000 | \$170,000 |
| Loan Lending Limit | \$636,150 | \$636,150 | \$636,150 | \$636,150 |
| Lesser of limit or home value | \$170,000 | \$170,000 | \$170,000 | \$170,000 |
| Loan Principal Limit | \$99,110 | \$99,110 | \$99,110 | \$99,110 |
| Less Service Fee Set-Aside | \$0 | \$0 | \$0 | \$0 |
| Less Life Expectancy Set-Aside | \$0 | \$0 | \$0 | \$0 |
| Less Loan Origination Fee | \$2,550 | \$2,550 | \$2,550 | \$0 |
| Less Mortgage Insurance | \$850 | \$850 | \$850 | \$850 |
| MIP Percent | 0.50\% | 0.50\% | 0.50\% | 0.50\% |
| Less Other Closing Costs | \$3,134.50 | \$3,134.50 | \$3,134.50 | \$3,134.50 |
| Net Principal Limit | \$92,575.50 | \$92,575.50 | \$92,575.50 | \$95,125.50 |
| Less Home Repairs | \$0 | \$0 | \$0 | \$0 |
| Less Expenses in Year 1 | \$0 | \$0 | \$0 | \$0 |
| Less Financed Liens \& Payoffs | \$35,000 | \$35,000 | \$35,000 | \$35,000 |
| Less Upfront Cash | \$0.00 | \$0.00 | \$0.00 | \$20,481.50 |
| Max. Upfront Cash Year 1 | \$17,931.50 | \$17,931.50 | \$17,931.50 | \$20,481.50 |
| Less Desired Creditline | \$57,575.50 | \$57,575.50 | \$57,575.50 | \$0.00 |
| Available in Year 1 | \$17,931.50 | \$17,931.50 | \$17,931.50 | \$0.00 |
| Left for Monthly Advance | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Desired Monthly Advance | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Est. Max. Possible After Year 1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Monthly Term | Tenure | Tenure | Tenure | Tenure |
| Total Fees \& Costs | \$6,535 | \$6,535 | \$6,535 | \$3,985 |
| Lender Credit | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Initial Disbursement Limit | \$59,466.00 | \$59,466.00 | \$59,466.00 | \$59,466.00 |

The figures on this page are estimates only, and are based on a variety of assumptions that are subject to change. These estimates are based on interest rates for the week of April 4th and the youngest borrower's birth date being 2/2/1946.
$\overline{\text { Mr Banker }} \overline{\text { Date }} \overline{\text { Mrs Banker }} \overline{\text { Date }} \cdots \frac{\overline{\text { Date }}}{} \overline{\text { Date }}$

| Loan Program | HECM L200A | HECM L250A | HECM L200 | HECM F450 |
| :---: | :---: | :---: | :---: | :---: |
| Home Value | \$170,000 | \$170,000 | \$170,000 | \$170,000 |
| Home Value Limit | \$636,150 | \$636,150 | \$636,150 | \$636,150 |
| Maximum Claim Amount | \$170,000 | \$170,000 | \$170,000 | \$170,000 |
| Loan Principal Limit | \$99,110 | \$99,110 | \$99,110 | \$99,110 |
| 60\% of Principal Limit | \$59,466 | \$59,466 | \$59,466 | \$59,466 |
| Mandatory Obligations |  |  |  |  |
| Loan Origination Fee | \$2,550 | \$2,550 | \$2,550 | \$0 |
| 3rd-Party Closing Costs | \$3,134.50 | \$3,134.50 | \$3,134.50 | \$3,134.50 |
| Financed Liens \& Payoffs | \$35,000.00 | \$35,000.00 | \$35,000.00 | \$35,000.00 |
| 0.50\% MIP Option |  |  |  |  |
| Financed Initial MIP | \$850 | \$850 | \$850 | \$850 |
| Mandatory Obligation (\%) | 41.91\% | 41.91\% | 41.91\% | 39.33\% |
| Initial Disbursement Limit | \$59,466.00 | \$59,466.00 | \$59,466.00 | \$59,466.00 |
| Total Mandatory Obligations | \$41,534.50 | \$41,534.50 | \$41,534.50 | \$38,984.50 |
| Disbursement Less MO | \$17,931.50 | \$17,931.50 | \$17,931.50 | \$20,481.50 |
| 2.50\% MIP Option |  |  |  |  |
| Financed Initial MIP | n/a | n/a | n/a | n/a |
| Mandatory Obligation (\%) | 45.34\% | 45.34\% | 45.34\% | 42.77\% |
| Initial Disbursement Limit | n/a | n/a | n/a | n/a |
| Total Mandatory Obligations | n/a | n/a | n/a | n/a |
| Disbursement Less MO | n/a | n/a | n/a | n/a |
| Loan Recap |  |  |  |  |
| MIP Option Chosen | 0.50\% | 0.50\% | 0.50\% | 0.50\% |
| Extra Cash w 2.50\% in Year 1 | n/a | n/a | n/a | n/a |
| Extra MIP Expense w $2.50 \%$ | n/a | n/a | n/a | n/a |
| Upfront Cash | n/a | n/a | n/a | n/a |
|  | \$0.00 | \$0.00 | \$0.00 | \$20,481.50 |
| Creditline | \$57,575.50 | \$57,575.50 | \$57,575.50 | None |
| Fixed-Rate Unusable Funds Left for Monthly Advances | -- | -- | -- | \$39,644.00 |
|  | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Advance if No Restriction | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Monthly Term | Home Tenure | Home Tenure | Home Tenure | None |

First-Year Monthly Advances

## Possible after Year 1

Final Total Mandatory Obligation
Principal Limit after Year 1

## Loan Amortization Schedule

## ANNUAL HECM-L3 (1-yr L + 2) Reverse Mortgage

Assuming a 3.802\% per year annual interest rate and $4.00 \%$ per year future home appreciation.

|  | Unused |  | Creditline Loan Service Accrued Accrued |  |  |  |  | --..-.-....- End of Year Projections .-..........- |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Available E | Expectancy |  |  |  |  |  |  | Home | Net Home |  |
|  | Creditline | Set-Aside | Draws | Advances | Fees | Interest | MIP | Balance | Value | Value | Equity |
| 071 | 17,932 | 0 | -- | -- | -- | -- | 850 | 41,535 | 170,000 | 158,100 | 116,566 |
| 172 | 60,553 | 0 | 0 | 0 | 0 | 1,616 | 531 | 43,682 | 176,800 | 164,424 | 120,742 |
| 273 | 63,683 | 0 | 0 | 0 | 0 | 1,700 | 559 | 45,941 | 183,872 | 171,001 | 125,060 |
| 374 | 66,976 | 0 | 0 | 0 | 0 | 1,788 | 588 | 48,316 | 191,227 | 177,841 | 129,525 |
| 475 | 70,439 | 0 | 0 | 0 | 0 | 1,880 | 618 | 50,814 | 198,876 | 184,955 | 134,140 |
| 576 | 74,082 | 0 | 0 | 0 | 0 | 1,977 | 650 | 53,442 | 206,831 | 192,353 | 138,911 |
| 677 | 77,912 | 0 | 0 | 0 | 0 | 2,080 | 684 | 56,205 | 215,104 | 200,047 | 143,842 |
| $7 \quad 78$ | 81,941 | 0 | 0 | 0 | 0 | 2,187 | 719 | 59,111 | 223,708 | 208,049 | 148,938 |
| 879 | 86,177 | 0 | 0 | 0 | 0 | 2,300 | 756 | 62,168 | 232,657 | 216,371 | 154,203 |
| 980 | 90,633 | 0 | 0 | 0 | 0 | 2,419 | 795 | 65,382 | 241,963 | 225,026 | 159,643 |
| 1081 | 95,320 | 0 | 0 | 0 | 0 | 2,544 | 836 | 68,763 | 251,642 | 234,027 | 165,264 |
| 1182 | 100,248 | 0 | 0 | 0 | 0 | 2,676 | 880 | 72,318 | 261,707 | 243,388 | 171,069 |
| 1283 | 105,432 | 0 | 0 | 0 | 0 | 2,814 | 925 | 76,058 | 272,175 | 253,123 | 177,066 |
| 1384 | 110,883 | 0 | 0 | 0 | 0 | 2,960 | 973 | 79,990 | 283,063 | 263,248 | 183,258 |
| 1485 | 116,617 | 0 | 0 | 0 | 0 | 3,113 | 1,023 | 84,126 | 294,385 | 273,778 | 189,652 |
| 1586 | 122,647 | 0 | 0 | 0 | 0 | 3,274 | 1,076 | 88,476 | 306,160 | 284,729 | 196,253 |
| 1687 | 128,988 | 0 | 0 | 0 | 0 | 3,443 | 1,132 | 93,051 | 318,407 | 296,118 | 203,067 |
| 1788 | 135,658 | 0 | 0 | 0 | 0 | 3,621 | 1,190 | 97,862 | 331,143 | 307,963 | 210,101 |
| 1889 | 142,672 | 0 | 0 | 0 | 0 | 3,808 | 1,252 | 102,922 | 344,389 | 320,282 | 217,359 |
| 1990 | 150,049 | 0 | 0 | 0 | 0 | 4,005 | 1,317 | 108,244 | 358,164 | 333,093 | 224,849 |
| 2091 | 157,808 | 0 | 0 | 0 | 0 | 4,212 | 1,385 | 113,841 | 372,491 | 346,417 | 232,575 |
| 2192 | 165,967 | 0 | 0 | 0 | 0 | 4,430 | 1,456 | 119,727 | 387,391 | 360,273 | 240,546 |
| 2293 | 174,549 | 0 | 0 | 0 | 0 | 4,659 | 1,532 | 125,918 | 402,886 | 374,684 | 248,766 |
| 2394 | 183,574 | 0 | 0 | 0 | 0 | 4,900 | 1,611 | 132,429 | 419,002 | 389,672 | 257,243 |
| 2495 | 193,066 | 0 | 0 | 0 | 0 | 5,153 | 1,694 | 139,276 | 435,762 | 405,258 | 265,982 |
| 2596 | 203,049 | 0 | 0 | 0 | 0 | 5,420 | 1,782 | 146,478 | 453,192 | 421,469 | 274,991 |
| 2697 | 213,548 | 0 | 0 | 0 | 0 | 5,700 | 1,874 | 154,052 | 471,320 | 438,327 | 284,276 |
| 2798 | 224,589 | 0 | 0 | 0 | 0 | 5,995 | 1,971 | 162,017 | 490,173 | 455,861 | 293,844 |
| 2899 | 236,202 | 0 | 0 | 0 | 0 | 6,305 | 2,073 | 170,394 | 509,780 | 474,095 | 303,701 |
| 29100 | 248,415 | 0 | 0 | 0 | 0 | 6,631 | 2,180 | 179,205 | 530,171 | 493,059 | 313,854 |

Be sure to review the Amortization Schedule Notes that accompany this page.

# The Reverse Mortgage Analyst 

## Amortization Schedule Notes

The amortization schedule projects a single loan into the future based on the payment plan and any line-of-credit draws that you have selected. The key assumptions in making the projections are the rate at which your home value would grow (its future appreciation rate), and the interest rate that would be charged on your loan.
2. Year 0 is the "closing" date, when you sign the loan documents to begin the loan.
8. Loan Advances equals the total of all scheduled monthly payments to you each year if you selected a tenure or term payment plan.
8. Service Fees are the annual total of all monthly servicing fees each year.

8 Accrued Interest equals the amount of Interest added to your loan balance each year.
2. Accrued MIP equals the amount of monthly Mortgage Insurance Premium added to your loan balance each year. Initial Upfront MIP is shown in the Year 0 row.
8. Loan Balance includes cash to you plus all loan costs to date.
2. Home Value equals the future value of your home if it appreciates at $4.00 \%$ per year.

8 Net Home Value is your projected future home value less $7 \%$ in estimated selling costs.
8. Net Equity equals Net Home Value minus Loan Balance, or the amount of equity that you would retain if the home were sold to repay the loan at this time.
8. Note: The approximate amount you would owe upon sale of the home is the Loan Balance or Net Home Value, whichever is less. If your Unused Available creditine is greater than your Net Equity, draw it all before selling your home.
$\overline{\text { Mr Banker }} \overline{\text { Date }} \overline{\text { Mrs Banker }} \overline{\text { Date }} \cdots \overline{\text { Date }}$

## The Reverse Mortgage Analyst

Mr and Mrs Banker: Phone 570-222-2222
NMLS ID (Individual: 467626) (Company: 381076)

## Summary of Costs

This is only a summary of the representative costs.

| 801 | Loan Origination Fee | $\$ 2,550.00$ |
| ---: | ---: | ---: |
| 803 | Appraisal Fee | $\$ 575.00$ |
| 804 | Credit Report Fee | $\$ 44.00$ |
| 809 | Flood Certificate Fee | $\$ 8.00$ |
| 813 | Document Preparation | $\$ 125.00$ |
| 902 | Mortgage Insurance Premium | $\$ 850.00$ |
| 1101 | Settlement or Closing Fee | $\$ 325.00$ |
| 1108 | Titte Insurance | $\$ 1,087.50$ |
| 1111 | PA Endorsements | $\$ 250.00$ |
| 1119 | Closing Protection Letter | $\$ 125.00$ |
| 1120 | Tax Cert | $\$ 500$ |
| 1201 | Recording Fees | $\$ 420.00$ |
| 805 | Counseling Fee | $\$ 125.00$ |
| 1400 | TOTAL SETTLEMENT CHARGES | $\$ 6,534.50$ |

TOTAL BORROWER PAID IN CASH $\$ 0.00$
TOTAL LENDER PAID $\$ 0.00$
TOTAL BROKER PAID $\$ 0.00$
LENDER CREDIT $\$ 0.00$

